SALINE AREA SENIOR COUNCIL, INC. Board of Directors Meeting Minutes Monday, September 9, 2018

The Saline Area Senior Council Board of Directors meeting was called to order by Lucy Crossey at 9:01 AM.

Roll Call: President, Lucy Crossey; Vice President, Jim Low; Treasurer, Bill Nicholls; Secretary, Judy Slater; Director, Nancy Cowan; Community Education Director, Brian Puffer.

Excused absence: Member-at-Large, Michele Hall; Mayor, Brian Marl.

Minutes of Previous Meeting: Motion to approve minutes with changes of spelling errors was carried.

Treasurer's Report: Income for the first two months of this budget cycle is not final, still waiting on the schools report. Our CPA firm was consulted about our Quickbooks set-up and to link the system to RecDesk. Highlighted is the program fee surplus of \$11,689 collected, but expenses are not yet paid, this is the nature of our typical cycle. Motion to approve report was carried.

Director's Report:

Our two software systems, RecDesk and QuickBooks, with help from our CPA, are talking with each other. Staff has been entering data. Soon members will be able to register for classes and activities online; a small fee of about 3% will be charged for credit card use.

The Center's application for the Helen McCalla Foundation grant is due September 5. We plan to apply for a grant to fund renovations to the billiard room by dividing the room in half; moving library shelves, books and furniture into one half; keeping only two billiard tables for the other half; and furnishing the library with exercise equipment to create a fitness room for members. A ballpark quote is about \$18,000 with exercise machines. The possibility of replacing the two billiard tables may require additional funds. If a fitness room is developed, it is envisions this will be an additional membership fee. Notification regarding the grant is December

Megan approached the bridge-group about being open to accepting new players, especially since we have bridge classes at the center currently and likely interested players to come. After much discussion, the group decided to move its venue to another location. However, the group is always welcome at SASC if it is an open group for members.

Board Items: Lucy reported about the ongoing Board conversation about goal development and revenue resources. In collecting ideas from other organizations: Judy will interview Friends of the Library about their program; Lucy will interview the Foundation for Saline Area Schools. Other potential idea resources: The OLLI

program at Turner Resource Center and Novi Parks and Recreation. Nancy is receiving information from Bill O'Riley of the Chelsea Senior Center regarding a visit soon and will ask if they have a Friends type group. Lucy asked Board members to contact organizations for information on how they obtain more.

Judy introduced a "buck bucket" idea: having a donation bucket in every activity that is "free." The Board will think about it.

Our membership numbers are increasing; how do we recognize new members; the staff sends a welcome; the Board can think about sending a separate welcome.

Nancy reported that one of the goals brought up was to explore having a congregant meal at the Center. Nancy will bring information and numbers to the next meeting.

Community Education Director: Brian Puffer

The craft show is November 9.

Suggestion Box: No items.

Comments: SASC member, Norma Smith, reported that she did not feel the staff leader was as kind or open-mined as possible in conversations with the bridge-group leader about the group being open and welcoming to new participants. Norma said that being an open group called for a major change in the bridge group's usual routine; at present, new participants are not invited to join the existing group. Nancy asked Norma how this issue should be handled in the future to be gentler, as there was much discussion in a professional manner that did take place on multiple occasions. Norma suggested that staff be more sensitive and considerate in how such discussions were presented to member groups. Nancy stated that change is hard sometimes; however, she appreciated the feedback. The Senior Center policy is that any activity is open to all members for participation. Closed groups are not in keeping with this policy.

Meeting was adjourned at 9:50 AM.

Submitted by Secretary, Judy Slater